



**Fill in completely (please print)**

Member no. \_\_\_\_\_

Firm name _____		Principal _____	
Street address _____		P.O. Box _____	
City _____	County _____	State _____	ZIP _____
Phone _____	Fax _____	Email _____	

*Weekly Dispatch is delivered via email. List additional staff and email addresses here.*

## Specify principal type of business

- ☐ P/C agent (with multiple company contracts)
- ☐ Broker
- ☐ Life agent (life business only)
- ☐ Excess & surplus lines broker
- ☐ Other (specify) \_\_\_\_\_
- If you checked P/C agent or broker, license no. \_\_\_\_\_*

## Agency/brokerage information

- a. Company appointments \_\_\_\_\_
- b. Number of principals \_\_\_\_\_
- Number of producers \_\_\_\_\_
- Number of total other employees \_\_\_\_\_
- c. To what other associations do you belong? \_\_\_\_\_
- d. E&O carrier \_\_\_\_\_ Exp. date \_\_\_\_\_
- e. Group carrier \_\_\_\_\_
- f. On what service(s) would you like more info? \_\_\_\_\_
- g. Split of business: PL \_\_\_\_ CL \_\_\_\_ L&H/other \_\_\_\_ =100%
- h. Other spoken languages \_\_\_\_\_
- i. Number of customers served \_\_\_\_\_
- j. Sponsor \_\_\_\_\_

## Annual dues

Employee count

Dues amount

### Standard membership (agency/brokerage)

- ☐ 1-5 employees.....\$600
- ☐ 6-12 employees.....\$900
- ☐ 13-18 employees.....\$1,100
- ☐ 19+ employees.....\$1,650

*Employees include all agency staff at all locations, including owners, producers, CSRs and clerical staff. Part-time employees working less than 30 hours per week, should be counted as half an employee.*

### ☐ Affiliated agency

(Cluster—separate payroll and tax id from member agency).....\$345

## Additional memberships

- ☐ Individual employee/branch.....\$55

*(Must be same business as main member using same Tax ID no.)*

Name \_\_\_\_\_

License no. \_\_\_\_\_

## Payment method | Total \$ \_\_\_\_\_



- ☐ Credit card—Pay in full
- ☐ Auto-renewal opt-in—Keep my card on file
- ☐ Check enclosed, payable to PIA

P.O. Box 997  
Glenmont, NY 12077-0997  
memberservices@pia.org • www.pia.org  
P (800) 424-4244 • F (888) 225-6935

Account number \_\_\_\_\_

Expiration date \_\_\_\_\_ CVC \_\_\_\_\_

Cardholder name \_\_\_\_\_

Signature \_\_\_\_\_



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1,700**  
**questions answered  
last year alone**

"Thank you so much for helping us understand and comply with the cyber security requirements for the New York State Department of Financial Services. You went far beyond expectations with your patience and help. You are just exceptional, and I am very grateful."

**—Girolamo Coraci**

*Del Rio Insurance Brokerage Inc.*

"As a member of PIA for the past 30+ years, one of the benefits of membership has been the ability to access the PIA Industry Resource Center. As a small-agency owner with limited resources, PIA has provided important information and guidance to me over the years. PIA has been able to review carrier contracts, help navigate the New Jersey Department of Banking and Insurance, and provide guidance on the handling of issues with employees and clients. I will always rely on the PIA Industry Resource Center as a business partner."

**—Steven C. Radespiel**

*Insurance Center of North Jersey*

"PIA Northeast's membership resources page has been extremely helpful to me and my staff as we navigate the ever-changing world of insurance. The page has terrific information on crisis planning and preparation, marketing, staffing, agency development, and provides access to experts. I particularly like the technical hotline where you can submit a request online and receive an answer back from an expert on the topic. The technical hotline is worth the cost of membership alone!"

**—Timothy G. Russell, CPCU**

*The Russell Agency Inc.*

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