

February 19, 2020

PROFESSIONAL INSURANCE AGENTS

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Chris Nicolopoulos Insurance Commissioner New Hampshire Insurance Department Suite 14 21 South Fruit St. Concord, NH 03301

Dear Commissioner Nicolopoulos:

On behalf of the Professional Insurance Agents of New Hampshire Inc., I want to extend our sincere congratulations on your confirmation to serve as commissioner of the New Hampshire Insurance Department.

PIANH has a long history of working closely with the Insurance Department and looks forward to continuing that relationship. I am thrilled to have a commissioner who understands the important role independent insurance agents play in the industry and is familiar with the issues important to independent agents.

Please feel free to contact PIA's Government Affairs Counsel Clare Irvine, Esq. at (800) 424-4244 or our Legislative Representative Bruce Berke at (603) 228-2370 should you need any information on ways that PIANH can be of service to you in your role as commissioner.

Sincerely,

LYLE W. FULKERSON, ESQ.

PIANH President