

**Rely on us
to always
swim by
your side.**

PROFESSIONAL INSURANCE AGENTS

PIA member benefits, now trending:

NEW! Exclusive partnership with **FloodBroker.com**, a unique sales tool to facilitate the sale of flood coverage and provide critical documentation.

Exclusive partnership with **DocIT™** from **Drivers History**, an MVR pre-screening tool (N.J. & Conn.)

Health Insurance Tool Kit —

Your resource for health-care reform, insurance health exchanges/certification and more.

Business Operations Tool Kit —

Take your agency to the next level.

HR Info Central — Human resources tools for your agency.

Access to the agents' agency —

E&O, cyber, employee benefit packages, Umbrella/EPLI and more.

**JOIN BY 12/31/13 AND GET
15 MONTHS FOR THE PRICE OF 12.
CALL (800) 424-4244,
FILL OUT THE APPLICATION OR
SCAN THE QR CODE.**

<http://pages.pia.org/3LLD83>



Get the answers you need

- State and national representation
- Regulatory reports/interpretations
- Company relations activities
- PIA MarketBase™ online market search
- PIA BusinessLink™ appointment search (agency/company appointment program)
- Appointment Access Program (agency/GA/MGA appointments)
- PIA QuickSource reference document library
- Circle of Consultants vendor/consultant index
- Technology hotline — connect with nationally recognized experts
- E&O legal assistance
- Ask PIA — in-depth answers to member questions
- Privacy Compliance Central — tools to keep your agency within the law
- PIA on the Web: www.pia.org
- Licensing/CE Compliance Central
- Flood Insurance Tool Kit — properly advise clients
- Market Transition Tool Kit — educate clients

Keep informed

- *PIA Magazine*
- *PIA Reporter* monthly newsletter
- PIA weekly email newsletters (*bi-weekly in N.H.*)
- PIA National newsletter*
- Discounts on *A.M. Best* publications
- Online insurance news — updated daily

Develop industry knowledge

- CE credit-approved programs — classroom or online
- CE-approved live Webinars
- PIA Webinars On Demand
- New Employee training
- Certified Insurance Counselor designation program
- Certified Insurance Service Representative designation program
- Custom Class on-site education services
- *Smart Talk CE* — biweekly education newsletter

Network

- Statewide conferences and regional meetings
- Young Insurance Professionals (*N.Y., N.J. & Conn.*)

Grow your business

- **NEW!** Exclusive partnership with **FloodBroker.com**, a unique sales tool to facilitate the sale of flood coverage and provide critical documentation
- Agency Staffing Assistance Program
- Agency Transition Program for help buying, selling or merging agencies
- Workers' comp markets for your clients through the *PIA NumberONE Comp Program*
- Exclusive partnership with DocIT™ From Drivers History, an **MVR pre-screening tool** (*N.J. & Conn.*)
- Consumer fliers and brochures
- Print-ready agency advertisements
- PIA Creative Services — your in-house advertising agency
- Online associate member vendor directory
- Agency Marketing Tool Kit — Website content, social media tips, ads and more
- *The PIA SAM Report* — sales and marketing tools
- State-specific, customized agency newsletters for your clients
- Custom printing and bulk mailing services

Protect your business

- Agent's errors and omissions coverage
- Cyber liability — multiple markets
- Commercial Umbrella — including excess E&O coverage
- Employment Practices Liability Insurance
- Workers' Comp
- Group term life
- Group medical options
- Group long-term disability
- Group dental
- Medicare supplement plans
- Agency Preparedness and Recovery Plan — a guide
- Steps to Success — how to build a new agency from scratch or grow an existing one

There's more...

- PIA National membership
- Agency/company contract reports*
- PIA Research Series agency agreements*
- Pennywise office supply discount
- UPS shipping discounts
- Agency Policy and Procedure Manual: A Working Model
- Free ACORD form downloads

**Denotes a PIA National program.*

PHONE (800) 424-4244 • FAX (888) 225-6935
WEB WWW.PIA.ORG • EMAIL MEMBERSERVICES@PIA.ORG
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