

## Volunteer Mentors

**Name:** Carl Abramson  
**Address:** P.O. Box 307 Woodridge, NY 12789  
**Employer:** Associated Mutual Insurance Cooperative  
**Position:** Claims  
**Phone:** (845) 434-4550  
**E-mail:** [ca@associatedmutual.com](mailto:ca@associatedmutual.com)  
**Website:** [www.associatedmutual.com](http://www.associatedmutual.com)  
**Areas of Expertise:** Agency Owner; Large National Carrier Marketing; Programs, Associations

**Name:** Amy Bryan  
**Address:** 3068 Route 9W Suite 500, New Windsor, NY 12553  
**Employer:** Bryan Insurance Agency, LLC  
**Position:** Agency Owner  
**Phone:** 845-565-2200  
**E-mail:** [abryan@bryanagency.com](mailto:abryan@bryanagency.com)  
**Website:** [www.bryanagency.com](http://www.bryanagency.com)  
**Areas of Expertise:** Agency Operations & Management

**Name:** George Hackney, CISR  
**Address:** 625 Maple Ave., Rte. 9, Saratoga Springs, NY 12866  
**Employer:** Jimcor Agencies  
**Position:** Personal Lines Underwriter/Commercial Lines Assistant Underwriter  
**Phone:** (800) 345-1528  
**Email:** [ghackney@jimcor.com](mailto:ghackney@jimcor.com)  
**Website:** [www.jimcor.com](http://www.jimcor.com)  
**Areas of Expertise:** Personal Lines, Excess & Surplus Lines business

**Name:** Shawn M. Kain, CPCU, ARe  
**Address:** PO Box 851, Utica, NY 13503-0851  
**Employer:** Utica First Insurance Company  
**Position:** Vice President of Underwriting  
**Phone:** 800.456.4556 x3500  
**Email:** [skain@uticafirst.com](mailto:skain@uticafirst.com)  
**Website:** [www.uticafirst.com](http://www.uticafirst.com)  
**Areas of Expertise:** Underwriting, Reinsurance, Product Development

**Name:** Michael Loguercio  
**Address:** One Dover Circle, Ridge NY 11961  
**Employer:** StoneRiver -FSC  
**Position:** Vice President of Business Development  
**Phone:** (631) 345-9359

**Email:** [michael.loguercio@stoneriver.com](mailto:michael.loguercio@stoneriver.com)

**Website:** [www.stoneriver.com](http://www.stoneriver.com)

**Areas of Expertise:** Real Time and Manufactured Comparative Rating

**Name:** Gino A Orrino

**Address:** 46-13 104<sup>th</sup> Street Orrino Plaza Corona, NY 11368

**Employer:** Orrino Capital Services, LLC

**Position:** Principal, Licensed Representative

**Phone:** 718 606-0293

**Email:** [gorrino@orrinocapital.com](mailto:gorrino@orrinocapital.com)

**Areas of Expertise:** Full Service Brokerage (contractors, bonds, property, life insurance)

**Name:** Michael Plafker

**Address:** 139-30 Queens blvd. Briarwood, NY 11435

**Employer:** Member Brokerage Service, LLC

**Position:** Account Executive

**Phone:** 718 523-1300 Ext. 1083

**Email:** [Mikep@mbs-llc.com](mailto:Mikep@mbs-llc.com)

**Website:** [www.memberbrokerage.com](http://www.memberbrokerage.com)

**Areas of Expertise:** Ocean Marine and marine Trades, Garage, Contractors, manufacturers, Wholesalers/Distributors

**Name:** Michael J. Skeele

**Address:** P.O. Box 353, DeRuyter, NY 13052

**Employer:**

**Position:**

**Phone:** (315) 436-1458

**E-mail:** [mikeskeele@skeele.com](mailto:mikeskeele@skeele.com)

**Website:** [www.skeele.com](http://www.skeele.com)

**Areas of Expertise:** Principle and Agency Owner. Primarily Personal Lines Agency with Multiple Markets and Multiple Locations