



# networking

## Tri-State Online Membership Directory

Enjoy exclusive access to a network of nearly 600 insurance professionals through the Tri-State Online Membership Directory. Searchable by name, job title, company, county or specialty, important industry contacts in New York, New Jersey and Connecticut are just a click away.

## Golf Open

Each year, this exciting event brings members—avid golfers and beginners—together for 18 holes of golf and an excellent chance to cultivate new business contacts. With extended networking opportunities during dinner, even nongolfers benefit.



## Member receptions

Share conversation, share ideas, share business cards ... NJYIP's member receptions are yet another opportunity for you to meet colleagues and make valuable industry contacts in a relaxed setting.

## PIANJ annual conference and trade show

The annual PIANJ conference and trade show continues to be the place to see and be seen. With innovative education sessions, sold-out trade shows and numerous networking opportunities, it's not to be missed. As a NJYIP member, you will enjoy special registration discounts.

## Industry-Wide Holiday Social

The annual Industry-Wide Holiday Social brings friends and colleagues together to renew relationships, establish new contacts and build stronger business networks. This event was expanded in 2004 to welcome professionals from other industry organizations.

Web site: [www.njyip.org](http://www.njyip.org)