

Member no.

## Fill in completely (please print)

Firm name			Principal	
Street address	P.O. Box			
City	County	State	ZIP	
Phone	Fax		Email	

Weekly Dispatch is delivered via email. List additional staff and email addresses here.

## Specify principal type of business

- □ P/C agent (with multiple company contracts)
- Broker
- □ Life agent (life business only)
- □ Excess & surplus lines broker
- □ Other (specify)\_\_\_\_\_\_ If you checked P/C agent or broker, license no.

### Agency/brokerage information

- a. Company appointments \_\_\_\_\_
- b. Number of principals \_\_\_\_\_
  - Number of producers \_\_\_\_\_
- Number of total other employees \_\_\_\_\_
- c. To what other associations do you belong?
- d. E&O carrier\_\_\_\_\_ Exp. date\_\_\_\_\_

e. Group carrier\_\_\_\_\_

f. On what service(s) would you like more info?

g. Split of business: Pl	CL	L&H/other	=100%
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h. Other spoken languages \_\_\_\_\_

i. Number of customers served \_\_\_\_\_

j. Sponsor \_\_\_\_\_

### Annual dues

Employee count	Dues amount	
Standard membership (agency/brokerage)		
1-5 employees	\$565	
G-12 employees	\$770	
□ 13-18 employees	\$1,030	
□ 19+ employees		
<b>Affiliated agency</b> (Cluster—separate pay roll and tax id from member agency)		
1-5 employees	\$260	
G-12 employees	\$360	
13-18 employees	\$490	

#### Additional memberships

Individual employee/branch	\$150
(Must be same business as main member using same Tax ID no.)	

**19+ employees** ......\$725

Name \_\_\_\_

License no. \_\_\_\_

Payment method   Total \$	
<ul> <li>Credit card—Pay in full</li> <li>Auto-renewal opt-in—Keep my card on file</li> <li>Check enclosed, payable to PIA</li> </ul>	Account number
	Expiration date CVC
P.O. Box 997	
Glenmont, NY 12077-0997 memberservices@pia.org • www.pia.org	Cardholder name
P (800) 424-4244 • F (888) 225-6935	Signature

Membership dues may be deducted as a business expense, but not as a charitable contribution. Application is subject to approval by the board of directors. 1/24



## PIA's highly qualified technical specialists can answer:

- Legal
- Industry
- Coverage
- Legislative
- Regulatory

## ... and other questions fast!

PIA offers a searchable database of previously asked member questions answered by our highly qualified specialists.

# Join PIA to access this exclusive member benefit

## More Than 1,700 questions answered last year alone

"Thank you so much for helping us understand and comply with the cyber security requirements for the New York State Department of Financial Services. You went far beyond expectations with your patience and help. You are just exceptional, and I am very grateful."

## -Girolamo Coraci

Del Rio Insurance Brokerage Inc.

"As a member of PIA for the past 30+ years, one of the benefits of membership has been the ability to access the PIA Industry Resource Center. As a small-agency owner with limited resources, PIA has provided important information and guidance to me over the years. PIA has been able to review carrier contracts, help navigate the New Jersey Department of Banking and Insurance, and provide guidance on the handling of issues with employees and clients. I will always rely on the PIA Industry Resource Center as a business partner."

## -Steven C. Radespiel

## Insurance Center of North Jersey

"PIA Northeast's membership resources page has been extremely helpful to me and my staff as we navigate the ever-changing world of insurance. The page has terrific information on crisis planning and preparation, marketing, staffing, agency development, and provides access to experts. I particularly like the technical hotline where you can submit a request online and receive an answer back from an expert on the topic. The technical hotline is worth the cost of membership alone!"

—Timothy G. Russell, CPCU

The Russell Agency Inc.