TWO DAYS
NINE SEMINARS
FOUR INSTRUCTORS
UP TO 17 NJCE CREDITS
THE ONE AND ONLY PIANJ
LET THE MADNESS BEGIN

NEW JERSEY

March CE Madness 2011

Up to 17 NJCE

March 30-31, 2011, Crowne Plaza, Edison

Join PIANJ at the Crowne Plaza in Edison, New Jersey for this annual CE event! As always, PIANJ's March CE Madness brings something for everyone. Choose from nine education programs, earn continuing education credits and catch up on what's hot in the insurance industry.

Choose five courses to get a $25 discount—$350 for members, $650 for nonmembers. Package rates includes your choice of five CE sessions, both luncheons, refreshments, materials and CE processing. A la carte pricing is $75 for members, $135 for nonmembers, lunch is not included.

Indicate your course selection, please note concurrent sessions. Registration period is 1/2 hour prior to program start time.

Wednesday, March 30, 2011

❒ **World Class Customer Service Through Improved Time Management-Part 1**
9 a.m.-12:30 p.m. | 4 GEN (88890670) | Bruno Falvo, CIC, CPCU, ARP | 202-102

❒ **The Ins and Outs of Errors & Omissions and Producer Standards of Conduct** ^FF^UM
9 a.m.-12:30 p.m. | 4 GEN (88890553) | Steven Lyon, CPCU, CIC, CRM, AAI, ARM, AIS, CRIS | 202-103

❒ **Networking Luncheon**

❒ **World Class Customer Service Through Improved Time Management-Part 2**
1:30-4:30 p.m. | 3 GEN (88890671) | Bruno Falvo, CIC, CPCU, ARP | 202-104

❒ **Understanding Surety Bonds**
1:30-4:30 p.m. | 3 GEN (88890552) | Steven Lyon, CPCU, CIC, CRM, AAI, ARM, AIS, CRIS | 202-105

❒ **Flood Insurance Certification PLUS 2008, 09 & 10 changes**
5-8 p.m. | CE TBA | Sheldon Hansen, CIC, CRM | 202-106

Thursday, March 30, 2011

❒ **Internet Exposures and Risk Management**
9 a.m.-12:30 p.m. | 4 GEN (88890641) | Brian Merriam, CPCU, ARM, AAI | 202-108

❒ **Personal Lines Coverge Questions**
9 a.m.-12:30 p.m. | CE TBA | Bruno Falvo, CIC, CPCU, ARP | 202-107

❒ **Networking Luncheon**

❒ **Ethics & the Insurance Professional in 2011**
1:30-4:30 p.m. | 3 ETH (88890574) | Brian Merriam, CPCU, ARM, AAI | 202-110

❒ **2010 ISO Business Auto Policy & Motor Carrier Coverage Form**
1:30-4:30 p.m. | CE TBA | Bruno Falvo, CIC, CPCU, ARP | 202-109

^FF - Denotes this course has been approved for E&O loss prevention credit by Fireman's Fund. ^UM - Denotes his course has been approved for E&O loss prevention credit by Utica Mutual. Call PIA's E&O Department for details: (800) 424-4244.

Register for **March CE Madness 2011** today! *Package price includes choice of five education sessions & networking luncheons on both days.*

❒ Attend BOTH days and SAVE with package pricing, ***includes choice of five sessions and lunch:*** $350 for members, $650 for nonmembers. **Package is per-person only.*
❒ I will register for individual courses at full price. Without registration package, each course is $75 members, $135 non-members. *Lunch is not included.*

❒ Check enclosed, payable to PIA ❒ Credit card: (❒ Personal ❒ Corporate) ❒ Visa ❒ MasterCard ❒ AmEx

*Card No. | | | | | | | | | | | | | | | | *Exp. | | | | *Verif. No.: _____

*Name as it appears on card _____ *Cardholder's Signature _____

Registrant name _____ Designations _____ Name for badge _____

Social Security no. ___ ___ ___ - ___ ___ - ___ ___ ___ ___ D.O.B. _____

License no. _____ ❒ Check here if not licensed.

Agency/company _____ PIA member no. _____ (Required to receive member rates)

Street address _____ City _____ State _____ ZIP _____

Phone _____ Fax _____ *E-mail _____

Get PIA Education news & updates on Twitter! Follow @PIAEducConf • For course descriptions, directions & more, visit www.pia.org

WP

Fax: (888) 225-6935, remember to include your credit card information • Call: (800) 424-4244

Mail: PIA • 25 Chamberlain St. • P.O. Box 997 • Glenmont, NY 12077-0997