



Aug. 11, 2014

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**PROFESSIONAL  
INSURANCE  
AGENTS**

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Deb Stone  
Director of Financial Regulation  
New Hampshire Insurance Department  
Suite 14  
21 South Fruit St.  
Concord, NH 03301

Dear Ms. Stone:

On behalf of the Professional Insurance Agents of New Hampshire Inc., I want to extend our sincere congratulations on your appointment as director of financial regulation for the New Hampshire Insurance Department.

PIA of New Hampshire looks forward to working with you in your new role to ensure that the insurance marketplace in New Hampshire remains vibrant allowing consumers' access to opportunities for adequate and affordable insurance coverages. As you know, our organization has extensive research capabilities, which can assist you in furthering these goals.

Please feel free to contact Bradford Lachut, Esq., PIANH's government affairs counsel, at (800) 424-4244 or our Legislative Representative Bruce Berke at (603) 228-2370 should you need any information in ways PIANH can be of service to you in your new role.

Again, congratulations on your appointment and we look forward to working with you.

Sincerely,

Scott Johnston  
PIANH President